



William C. Throne, CSCMP, CCIM, SIOR, First Vice President

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Work Experience

Bill began work in commercial real estate with Cushman and Wakefield in 1985 after leaving the U.S. Navy, where he served as an officer and a fighter pilot. He has industrial sales and leasing experience in Los Angeles, California, as well as in the East Bay Region of San Francisco, California. Bill relocated to Hampton Roads in 2003 after ten years of ministry service.

Bill is responsible for marketing land and industrial buildings throughout Hampton Roads. He has represented firms such as UPS, Fastenal, United Technologies/Carrier, Mastec Utilities, Fibrex Group, DISH Network, TPS Logistics in the acquisition of sites and facilities. He has specialized experience in port/rail served/supply chain related properties and waterfront facilities. He has served on a consulting basis for companies such as CSX Rail and Bauer Compressor, Inc. Bill has also worked for national and regional banks in the disposition of REO assets.

He has authored the Old Dominion University/Center for Real Estate and Economic Development (ODU/CREED) annual Industrial Market Review since 2008.

Key Assignments

- Currently marketing Waverton Commerce Park, a 300+ acre, rail served industrial park in Suffolk, Virginia
- Represented Seller of a 62 acre, waterfront and rail served distribution facility in Chesapeake, Virginia
- Represented Tenant in acquisition of 400,000 square foot distribution facility in Suffolk, Virginia
- Represented Seller in sale of 385,000 square foot distribution facility in Suffolk, Virginia
- Represented Landlord in leasing a 256,800 square foot rail served warehouse facility, Suffolk, Virginia
- Represented Buyer in acquiring a 200,000 square foot distribution facility in Portsmouth, Virginia
- Represented Developer for a 14.5 acre, 190,000 square foot development property, Virginia Beach, Virginia
- Represented Landlord in the leasing of 88,000 square foot manufacturing building in Suffolk, Virginia
- Represented Seller in obtaining a buyer for an 84,358 square foot manufacturing building in Norfolk, Virginia

Education/Designations

- CSCMP Council of Supply Chain Management Professionals
- ALC Accredited Land Consultant
- CCIM Certified Commercial Investment Member
- SIOR Society of Office and Industrial Realtors
- Certified Global Supply Chain Solutions, Cushman and Wakefield
- Port Services Group, Cushman and Wakefield
- U.S. Naval Academy class of 1978